# **FMC CORPORATION OVERVIEW**



At FMC Corporation we are guided by our purpose: Innovation for Agriculture, Solutions for the Planet. We are dedicated to providing farmers with innovative solutions that increase the productivity and resilience of their land. From our industry-leading pipeline to novel biologicals and precision technologies, we are passionate about the power of science to solve agriculture's biggest challenges.

## 2023 Financial Performance Summary

For the year ending December 31, 2023, FMC Corporation recorded the following results:

\$4.5 Annual Revenue (billions)

**\$1.32** GAAP Net Income (billions) \$978 Adjusted EBITDA (millions) \$10.53 GAAP Earnings Per Diluted Share

2023

29%

Herbicides

59%

Insecticides

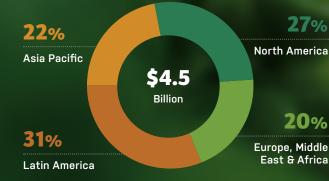
**Revenue By Indication** 

\$3.78\* Adjusted Earnings Per Diluted Share 9.02%

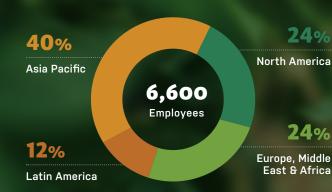
Return on Invested Capital

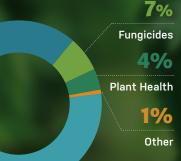
\*Represents a non-GAAP financial term. Refer to our website for definitions and reconciliations of non-GAAP terms to the most directly comparable GAAP term.

**Revenue By Region** – 2023



### A Global Workforce





## **STEWARDING A PIPELINE OF NEW TECHNOLOGIES**

For more than a century, growers around the world have looked to FMC for industry leading and sustainable crop protection solutions. Growers depend on advanced technologies to protect their crops from pests including diseases, weeds and insects.

FMC has one of the most productive and diversified pipelines in the industry. With a bias toward new modes of action, we are bringing to market innovative solutions in biological and synthetic weed, insect and disease control. Over the next 10 years, we anticipate the launch and market expansion of four new compounds including: fluindapyr, Isoflex™ active, Dodhylex™ active and rimisoxafen, pending regulatory decisions. Additionally, we expect to launch our first pheromone products in 2025. To learn more, please visit **FMC.com**.



<sup>1</sup> Includes Discovery and Development pipelines for synthetics and biological <sup>2</sup> New Modes of Action include new chemistries and new applications on specific crop



#### **CORPORATE HEADQUARTERS**

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